

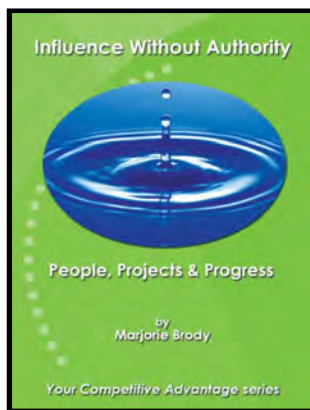


LEADERSHIP USA®

FEATURED FACULTY

MONTHLY LEARNING EVENT

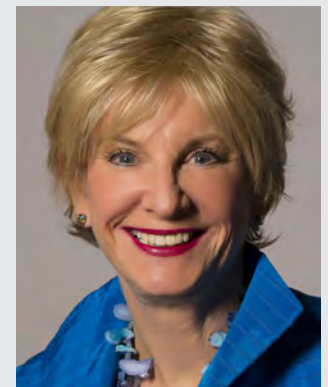
Influence Without Authority: People, Projects, and Progress



How do you influence stakeholders or members of your team? You influence throughout your day. Whether you need to persuade internal partners, align on priorities, or ask for additional resources, you need this essential skill. Influencing requires an understanding of human behavior and strategic application of specific techniques. You will develop a greater awareness and mastery of how to move others. Using BRODY's Influence Planner tool, you will practice a comprehensive planning approach for increased clarity, connection, and communication.

Marjorie Brody, CSP, CPC, CPAE

Marjorie Brody, a Hall of Fame speaker, Certified Speaking Professional, and Professional Certified Coach, helps clients improve leadership communication skills through coaching and customized training solutions. She is Founder & CEO of BRODY Professional Development in Jenkintown, PA, a global training and consulting company. Marjorie is author of 30+ books, including "IMPACT! Deliver Presentations That Get Results" and "Influencing Without Authority: People, Projects & Progress." She has appeared on CNBC, Fox-TV, and been quoted in The Wall Street Journal, People, Glamour, Cooking Light (and she doesn't cook!), BusinessWeek, Fortune, and other publications.



Tuesday, February 19, 2019

Registration: 8:30 AM | Session: 9:00 AM - 2:30 PM

The Curtis Ballroom at the Landmark

5345 Landmark Place, Greenwood Village, CO 80111

Competencies:

Communication,
Teamwork, Motivation/
Influence

Most Appropriate: Level 3

Next Appropriate: Level 2